



## **Barbara Hunter**

*Managing Partner, Interactive Consulting Services, Inc.*

### **Areas of Expertise**

*Executive Coaching  
Leadership Development  
Mergers/Acquisitions  
Project Team Startups  
Sr. Level Meeting Facilitation  
Team Development  
Interpersonal Relationships  
Change Management*

### **Professional Summary**

Barbara, founder and managing partner of Interactive Consulting Services, Inc., is an executive coach and consultant for leaders who need to achieve significant personal and organizational results. She works with people who are committed to balancing the reality of industry and organizational challenges with the need to effectively lead others. While examining these often conflicting priorities, Barbara helps her clients get clear about what is important and align their decisions and behaviors accordingly. Typically the stakes are high because the results of those decisions and behaviors may ultimately make or break their careers - or the careers of others.

Barbara has an innate ability to establish trust and rapport with people, which creates a safe space to reflect upon the issues and behavioral patterns that are getting in the way of success. She believes people must first come to know who they are, and how their behaviors impact others, before their organizations can fully benefit from what they know and why they were actually hired. Her thought provoking questions set the stage for higher levels of thinking, clarity and focus. Time can then be spent more wisely, paying attention to and doing what matters most. Barbara has a passion for helping people learn how to live and work more consciously and congruently. She brings to her clients what she knows best – methods and tools for having meaningful conversations and learning. This, in turn, equips them to make better decisions about what they know best – their business.

Barbara holds a BA in Psychology and Human Resource Development from North Carolina State University. She has held adjunct faculty positions at North Carolina State University's College of Management and the Center for Creative Leadership (CCL) in Greensboro, NC, and has served as an executive coach for CCL. Her community involvement over the years has included multiple board positions, including president for the Research Triangle Chapter of American Society of Training and Development (ASTD).

### **Industry Experience**

*Pharmaceuticals  
Telecommunications  
Automotive  
Utilities  
Television/Media  
Housing Finance  
Government Agencies/Nonprofits*

### **Functional Experience**

*Human Resources  
Information Technology  
Organizational Development  
Research & Development  
Compliance  
Quality Assurance  
Public Relations  
Corporate Communication  
Manufacturing  
Accounting and Finance  
Sales and Marketing  
Software Development*

### **Education**

*BA North Carolina State University*

### **Certifications**

*Certified Coach for CCL  
IA Method of Meeting Facilitation  
MBTI®  
FIRO-B™  
Benchmarks 360™  
Retirement Success Profile  
Change Works  
The CPI 260™  
Conflict Dynamics Profile  
Team Management Systems  
Human Synergistics*

### **Speaking Topics**

*Becoming Conscious:  
How to Live Congruently  
Coaching:  
A Tool for Leadership Development  
We're Always in Choice:  
A Model for Effective Decision Making*