



Interactive

Consulting Services, Inc.
Changing the way people work together



Charles Eakes

Alliance Partner, Interactive Consulting Services, Inc.

Areas of Expertise

*Executive Coaching
Leadership Development
Individual and Group Assessments
Executive and Manager Feedback
Emotional Intelligence
Leader Selection
Mergers/Acquisitions
Business Turnaround Management
Outplacement Guidance
Personality and Relationships*

Professional Summary

Charles is an executive coach and business consultant with 30 years of experience as an entrepreneur and leader. He works specifically with international leaders from global corporations, state and federal government and US Military who need to apply critical analysis and creative problem solving to address issues surrounding their industry, leadership or interpersonal skills. His engaging style, compassion and ability to grasp what is true for the client makes it easy for others to seek his wise counsel and insight regarding their business challenges. Known as an ally and sounding board, Charles is able to hear what is beneath the surface, decouple complex, overlapping issues and identify actions that fit the individual and his or her circumstances. The end result is a better product, a better decision and better understanding about what matters most to the client.

Charles has a BA in Economics from Davidson College in Davidson, NC. He is affiliated with the Center for Creative Leadership in Greensboro, NC, where he serves as adjunct faculty for their Leadership Development Program and is a master coach for executive level participants. He is certified and gives feedback on multiple instruments, which he uses as a starting place for conversation and insight into personal growth and development.

Industry Experience

*High Technology
Telecommunications
Nuclear Fuel and Power
Healthcare
Service Industries
Public Health
US Navy, Air Force and Army
Government Agencies/Nonprofits*

Functional Experience

*Executive Leadership
Turnaround Management
Legal
Human Resources
Operations
Manufacturing
Information Technology
Accounting and Finance
Sales and Marketing
Software Development*

Education

*BA in Economics from Davidson College
- Davidson, NC*

Certifications

*Leadership Versatility Index® (LVI)
BarOn EQi®
Strength Deployment Inventory® (SDI®)
Lominger VOICES®
MBTI®
FIRO-B™
The CPI 260™
Benchmarks 360™
360 By Design
SKILLSCOPE®
Change Style Indicator®
Conflict Dynamics Profile
Strong Interest Inventory
Paper Planes Simulation
Denison Culture and Leadership Survey
Campbell™ Leadership Inventory
TAIS®*