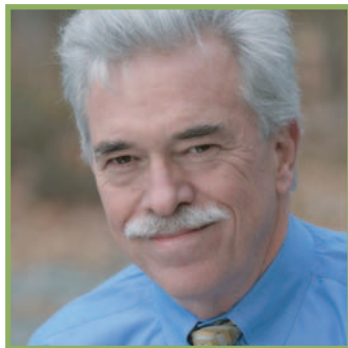




Phill Wilson

Alliance Partner, Interactive Consulting Services, Inc.



Areas of Expertise

*Executive Team Development
Strategic Planning and Change Management
Leadership Development
Financial/Business Acumen Simulation
Business Development and Negotiating Skills
Team Start-up and Development
Organization Development Consultin*

Professional Summary

Gifted Facilitator

Phill's dynamic and engaging style energizes the programs he facilitates. Using humor to build commonality and logic to reinforce learning, he brings models and concepts to life. His training programs are consistently evaluated as excellent by participants, who often comment that his programs are among the best they have ever attended. Phill is prepared to help you develop your capacity to Navigate the Future in a variety of ways:

- Facilitating sessions and meetings for large or small groups
- Conducting learning programs and financial simulations for skill building
- Coaching and consulting with individuals and teams

Experienced Consultant

Armed with an exceptional track record of success in international account management as VP of Sales and Marketing for Powell Manufacturing Co., Phill launched his consulting and training career initially as an internal leadership and sales trainer at Northern Telecom. Then in 1988, he established himself as an independent consultant providing organizations with tailored training and organization development services.

Unique Background

Phill holds a BS in Mechanical Engineering from Duke University and a Masters in Education, Human Development and Learning from The University of North Carolina at Charlotte. Relying on his strong foundations in science and interpersonal relationships, Phill is able to search out, discover and develop reliable and innovative strategies for corporations, leaders and teams.

Industry Experience

*Automotive
Clinical Research Organizations
Education/Nonprofits
Healthcare Systems
Insurance
Manufacturing
Marketing and Distribution
Medical Equipment & Devices
Pharmaceuticals
Service Industries
Telecommunications*

Functional Experience

*Accounting and Finance
Business Development
Compliance
Environment & Safety
Human Resources
Health
Information Technology
Maintenance & Operations
Managing Outsourced Services
Manufacturing
Organizational Development
Research & Development
Quality Assurance
Public Relations
Sales and Marketing
Software Development*

Education

*BS Mechanical Engineering, Duke University
M.Ed. Human Development & Learning,
UNC-Charlotte*

Certifications

*MBTJ®
FIRO-Element B™
Joel Barker's Implications Wheel®
Celemi Business Simulation:
Apples & Oranges®
Decision Base®
Tango™ - Managing Intangibles*