



Thomas Schmidt

Managing Partner, Interactive Consulting Services Europe

Areas of Expertise

*Leadership Development
Individual and Group Assessments
Executive and Manager Coaching
Strategic Orientation
Balanced Scorecard
Project Management / Team Startup
Product Lifetime Process
Research and Development Process*

Professional Summary

Thomas Schmidt, executive coach and consultant, is the Managing Partner of Interactive Consulting Services in Europe. From his former role as a successful executive in the automotive industry to his role today, Thomas also knows leaders and managers in today's industry are hybrids. They are dealing with the expectations of financial targets, the market, customers and employees and stakeholders and shareholders - as well as those of family and friends. Multiple competencies and qualities are necessary to survive and enjoy this fascinating and often complex mix of demands and expectations.

Thomas creates a trusting environment to support managers and executives in their business reality and to find ways to develop their competencies. Having been an executive leader, Thomas knows about challenges and problems executives and managers deal with daily. He has experienced the need to meet varied and often conflicting expectations of others and to make decisions regarding those expectations in minutes vs. hours or days. Thomas' clients and colleagues reach out to him for his excellent foresight and dedication to their success, knowing they can rely on his open and respectful personality to help them achieve the work results they desire.

During his 14 year tenure in the automotive industry, Thomas developed his expertise in multiple areas reflecting the complete life-time-product process including research and development, project management, quality, manufacturing and finance. He began his career as a hardware engineer and moved up the ranks through various functions into an executive leadership role responsible for business units in various product groups in the US, Europe and Worldwide. Thomas has worked closely with many cultures such as German, French, American, Korean and Japanese. In addition to international projects with colleagues in these countries, he also spent 3 years in the US in various leadership functions.

Thomas holds a diploma in Electrical Engineering from Technical University Darmstadt, Germany (comparable to an MS in the US) and is certified in project management, Advanced Controlling Excellence (ACE), project management and negotiation skills.

Industry Experience

*Automotive
Automation
Medical
Geography
Healthcare*

Functional Experience

*Executive Leadership
Sales and Marketing
Project Management
Quality
Manufacturing
Productivity Coordination
Finance and Controlling
Hardware Development
Software Development*

Education

*Dipl. - Ing. Electrical Engineering
Technical University Darmstadt, Germany*

Certifications

*Project Management
Advanced Controlling Excellence (ACE)
Negotiations Skills
Siemens Management Development Program*